

Mr. Ajit Kaikini



**Director, Buoyancee, Bengaluru,
India**

Ajit Kaikini, Director, Buoyancee, is a master motivational trainer with an industrial experience of over 15 years. Having held top positions in various organisations, he now conducts training programmes for several bluechip companies. He is the Founder Director of Buoyancee, a successful Soft Skill Training Institute in charge of Growth & Corporate Training.

Buoyancee, launched in 1992, has been recognized nationally by Sir Ratan Tata Trust as 'India Leaders for tomorrow and internationally by GKP at Malaysia and Ogunte at UK as Social Entrepreneurs.

Ajit conducts training programmes all over India in six languages. Ajit is a consultant to many professional institutes such as Acharya, Auden, Bishops, Carmel, Cathedral, Christ, TASMACH, Krupanidhi, and many Engineering/MBA colleges in over 5 states. Conducts Webinars for companies whose employees are spread across the world.

He conducts life skills and soft skills programmes to large corporations such as Adidas, Accenture, Cisco, Stanchart, SBI, CanBank, LGSoft and ITC to name a few as well as functions as key note speaker in many Lions and Rotary Meets / Conferences.

He trains the office bearers of Rotary and Lions in over 5 states. Through Lions Leadership Institute, Rotary & Times Foundation, he has trained over 100,000 teens and youth all over India.

Realities in Professionalism

Professionalism is great job, greatly done! Everyone gets into a job nowadays. Recruitment and placements are done and people land up in jobs. However, great marks do not make for great professionals. Good marks and a lot of **good sense** make good professionals. Some of the skills required by professionals are listed below.

Competence

An education and knowledge are essential. The knowledge provided by the universities makes one competent. Competence is having the right **Tools** + right **Attitude** + right **Skills** + right **Knowledge** which helps one to face the TASK with confidence.

A speaker with out the required language tools or skills that are not polished enough will find it difficult to communicate or maintain order and control the audience. Unfortunately, we give too much importance to only knowledge

Confidence

Competence is not effective without confidence. Once selected and in a job, a professional has to interact & supervise employees. Confidence required for the same, one requires a good investment in their time, energy and efforts. Confidence then is guaranteed!

Commitment

Confidence helps handle situations and people. To see the business through, you need to be committed, the articulation of goals. When you make commitments you are able to reach your goals and are clear in your path. Commitments can be private or public, public commitments generally lead to achievement.

Consistency

Consistency is the key ingredient for growth. The ability to perform and produce results on a regular basis is consistency, leading to reliability. Consistency leads to trust and loyalty. It creates dependence on the performer. One needs to develop their EQ – Emotional quotient for this trait!

Character

Character is the basis for good performance. This cultivated habit helps develop reputation too. Habits are formed by cultivating a positive attitude; the ability to face situations in a balanced manner. With a positive attitude one can gain knowledge. This knowledge is put to use to develop skill.

While the thinking is the seed and the attitude is the flower, character is the fruit of life!

Stimulate your tangential thinking to Innovate – Renovate & Create

Unfortunately, the importance of marks in schools, money in jobs and materials in life, seems to be creating our moral meltdown which is affecting our financial meltdown...